



BASKETBALL TRAVELERS INC.

1222 North 185th St.

Suite 100

Shoreline WA 98133

ATHLETIC AGREEMENT

This agreement made and entered into on Friday, December 2, 2016, by and between the authorities of Basketball Travelers, Inc. of 1222 North 185th St., Suite 100, Shoreline WA 98133 (hereafter BTI) and the Louisiana State University (hereafter LSU) stipulates:

Section One -- Description

Contract is for Women's Foreign Tour (hereafter TOUR) in **August, 2017**.

The prices are per person and are based on a minimum of 25 people and are subject to change. Fuel surcharges from airlines or bus companies added after contract date may be added. Currency changes of more than 10% from contract date may result in additional charges. You will be charged for 25 people even if your group falls below this group minimum.

Your games would be against pro/club teams. Total number of games would be 3-4.

Tour	Cost	Hotel Nights	Description
Option 1:	\$5,095.00	9	France Switzerland and French Riviera (Paris, Zurich or Geneva, and Nice/Monaco)
Option 2:	\$5,195.00	9	Italy (Rome, Florence, Siena, Pisa, and Milan/Lake Como)

Section Two -- BTI Responsibility

BTI will provide for LSU Women's Basketball:

1. Roundtrip coach airfare from Baton Rouge.
2. Ground transportation while on tour. This will be by charter bus.
3. First Class hotel.
4. Minimum of two sightseeing excursions
5. Daily breakfast at your hotel.
6. Sanctioning fees and procedures with USA Basketball and foreign basketball federations.
7. Provide a BTI escort to accompany LSU during the tour.
8. Gift to all TOUR participants
9. Optional organized team scavenger hunt

Section Three -- LSU Responsibility

LSU is responsible for:

1. Payment for the tour package to BTI. The price is based on double occupancy; additional cost for single occupancy rooms is \$175 per night. Minimum of 25 persons in the Final Traveling Party.
2. Providing or obtaining all necessary visas, passports, and/or other identification.
3. All incidentals including, but not limited to, phone calls, laundry, shopping, and additional sightseeing.
4. Lunch and Dinner each day.
5. Securing travel and medical insurance for each member of your traveling party.
6. Ground transportation to departure city.
7. Luggage charges for any additional or overweight baggage above what the airline normally allows.
8. Any extras that LSU requests. This could include, but is not limited to, single occupancy hotel rooms, first class or business class airfare, requested air deviations, extra tour days, and additional or specifically requested sightseeing.

Section Four -- Additional Terms

LSU must follow date guidelines set by BTI. These guidelines must be delivered to LSU by January 1 of the year that LSU will take the TOUR (or within 1 month of the contract being signed, if signed after December 1 of the year preceding the tour). These guidelines will include, and be limited to, dates for delivery of traveling party names, NCAA approval, payment of extras requested by LSU, and other items deemed necessary by BTI to successfully complete tour preparation.

Failure of LSU to follow the date guidelines can, at BTI's discretion, result in the tour being delayed for one year.

Except as expressly provided in this Agreement, all media rights to the TOUR are the sole property of BTI and all TOUR related commercial and non-commercial rights including, but not limited to, ticketing, sponsorship, signage, promotional, marketing, television, radio, print, internet, other media and advertising are the property of BTI and BTI shall have the sole right to the negotiation, implementation, production and exploitation of these rights and to all revenues arising from such rights all revenues arriving from such rights.

In the event of a situation beyond the control of BTI that entails LSU staying additional nights on the tour and/or modifying their flight itinerary, LSU is responsible for the additional charges.

Section Five -- Payment Terms

A \$20,000.00 non-refundable deposit is due in our office by January 15, 2017.

Payment Dates

Balance of tour cost	May 1, 2017
----------------------	-------------

If the contract is returned after any of the above dates, the payment will be due 30 days after contract is signed.

Payments must be by check, wire, or ACH bank transfer. Credit cards are not acceptable as a form of payment.

Section Six -- Boosters

LSU shall promote BTI as the sole provider for LSU boosters to accompany the team to the TOUR.

- Upon LSU approval, BTI will provide produce a promotional flyer
- LSU will distribute flyer and other relevant information at a booster club meeting and in mailings to season ticket holders.
- LSU will email event information to the booster club, parents and alumni.
- The TOUR will be promoted at one home game which could include distribution of a flier, PA announcements, program ad or flyer insert into program.

Boosters could have their own bus (with a minimum number of people) or travel on your bus if that is acceptable to LSU. The price for boosters would be slightly higher than the official team party's price and Boosters would stay at your hotels unless you specifically request them to be kept separate. If booster travel is approved, LSU is financially responsible for making the boosters whole if the tour is cancelled by LSU less than 60 days until the tour departure date.

Section Seven -- NCAA Guidelines

LSU and BTI agree to adhere to all NCAA and USA Basketball guidelines necessary in participating in a TOUR.

Section Eight -- Due Dates

December 15, 2016	- Return signed contract
January 15, 2017	- Pay \$20,000.00 non-refundable deposit
May 1, 2017	- Pay balance of TOUR cost

Section Nine -- Penalties

If BTI cancels the TOUR (except as noted below), LSU will receive all money paid under this contract for the TOUR in refund and be released from all conditions for the TOUR in this contract. If it becomes necessary for BTI to cancel the TOUR for any reason beyond the control of BTI such as, but not limited to, war, civil disturbances, terrorism, transportation strikes, and natural disasters, BTI can reschedule the tour for the following year.

If LSU must cancel the TOUR, LSU will receive a refund based on the following schedule.

NOTE: Deposit is non-refundable and not included in the calculations for refund

- 150 days or more prior to departure -- 80% of the tour cost
- 90-149 days prior to departure -- 60% of tour cost
- 50-89 days prior to departure -- 25% of tour cost
- 20-49 days prior to departure -- 10% of tour cost
- Less than 20 days -- no refund

To cancel a tour, LSU must notify BTI in writing of its intention. The date that this letter is received is the date used to calculate penalties.

LSU must pay \$5,000 if it cancels a game on the itinerary within the last 30 days prior to the first tour date. There is no penalty if the game was not on an itinerary delivered to LSU at least 45 days prior to the tour.

If the entire invoice is not paid within 30 days after completion of the TOUR, LSU will be charged 1% (one percent) per month of the outstanding balance.

Section Ten -- Arbitration

LSU and BTI agree that any controversy or claim arising out of or relating to this contract, or the breach thereof, shall be settled by arbitration to be held in the city of Seattle and the state of Washington in accordance with the Rule of the American Arbitration Association; a judgment upon award rendered by the arbitrator may be entered in any court having jurisdiction thereof.

(K) LSU initial here to remove arbitration clause

Section Eleven -- Conflict of Laws

Any part of this Agreement that is contrary to any federal, state, or local law shall not be applicable and shall not invalidate any other part of this Agreement. In the event of disputes or legal interpretation of the terms of this Agreement, the laws of the State of Washington shall govern and be binding upon the parties hereto.

LSU can't agree

Waive sent (K) (IV.H)

Section Twelve -- Entire Agreement

This Agreement contains the entire understanding of the parties and there are no commitments, agreements, or understandings between the parties other than those expressly set forth herein. This agreement shall not be altered, waived, modified, or amended except in writing signed by the parties hereto.

Section Thirteen -- Notices

Any and all notices herein shall be in writing and shall be sent by certified mail, return receipt requested.

Please sign and return the enclosed copy, which will serve as a working contract. This must be signed and returned by **December 15, 2016**. After this date, the above terms may no longer apply.

University:

Louisiana State University

Athletic Director:

Signature:

Date:

Be Alleeva
11/5/2017

Organization:

Basketball Travelers, Inc.

Name:

Nels Hawkinson, Executive Director

Signature:

Date:

Nels Hawkinson
11/5/17